



Best choice.

Niederönz, on May 18, 2020

Joining forces to serve the customers

Bystronic Benelux BV takes over its long-standing service partner Weber Laserservice BV. The integration of Weber Laserservice will enable Bystronic to provide its customers with even more efficient service, while also strengthen its market position and boosting its second-hand machine market.

Increased know-how, a pooling of forces, and an even stronger focus on the requirements of the customers: On May 1, 2020, Bystronic Benelux BV, based in Meerkerk in the Netherlands, takes over 100 percent of Weber Laserservice BV located in the Dutch village of Heteren.

"With the acquisition of Weber Laserservice, which has an excellent 15-year track record on the Benelux and German markets as well as in other countries and specializes in Bystronic machines, we are achieving several goals at once," says Marco de Jong, Managing Director of Bystronic Benelux: "This move will make us the largest and most potent service and support organization in the increasingly dynamic market, and this both on-site with our customers and in the back office. A highly experienced and superbly trained team of technicians can now provide even more

effective and prompt support for customers of every size and for every generation of Bystronic machine.”

Patrick van den Berg and Martin van de Weg, former owners of Weber Laserservice BV, add: “We are delighted that we will now be an integral part of our preferred partner Bystronic. The pooling of the strengths of these two companies will lead to significant additional synergies, which will translate into a considerable added value for the customers.”

Customer satisfaction has top priority

Weber Laserservice BV specializes in the maintenance, training, installation, and sales of Bystronic laser cutting machines and also plays an important role in the second-hand market for laser cutting systems. The company has been a Bystronic certified partner for many years and has in the past been awarded the title of “Best Service Partner” of Bystronic Benelux.

In addition to service and support for flatbed lasers, pressbrakes, automation and software, these services will now also be offered for tube processing. Thus, Bystronic’s customers can rely on expert support from a single source.

“There will be no staff layoffs, because customer support is of the utmost importance to Bystronic, both now and in the future,” Marco de Jong emphasizes. “With the integration of Weber Laserservice into Bystronic Benelux, we now cover all categories. The benefits of this increased

efficiency will be felt by each and every one of our customers, regardless of which laser cutting system they are using.”



Smiling faces after signing the contract, from left to right: Marius van der Hoeven, Managing Director Bystronic Germany and Benelux; Patrick van den Berg and Martin van de Weg, former owners Weber Laserservice BV; Marco de Jong, Managing Director Bystronic Benelux

For photographic material, please consult the Media Center on the Bystronic homepage: <https://www.bystronic.com/com-en/press/index.php>

About Bystronic

Bystronic is a leading global provider of high-quality solutions for the sheet metal processing business. The focus lies on the automation of the complete material and data flow of the cutting and bending process chain. Bystronic's portfolio includes laser cutting systems, press brakes, and associated automation and software solutions. Comprehensive services round off the portfolio.

The company headquarters are located in Niederönz (Switzerland). Additional development and production locations are located in Switzerland (Sulgen), Germany (Gotha), Italy (Cazzago San Martino and San Giuliano Milanese) and China (Tianjin and Shenzhen). Bystronic is actively represented by its sales and service subsidiaries in more than 30 countries and has agents in numerous other countries. As a reliable partner, Bystronic stands for high-performance innovations, local expertise, and service excellence. Since 1994 Bystronic has been a part of the Swiss industrial holding company Conzeta.

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